

## Enterprise Training Solutions DIR Contract DIR-CPO-4844 Price Sheet

CATEGORY	PRODUCT DESCRIPTION	PART NUMBER	MSRP	DISCOUNT % OFF MSRP	DIR CUSTOMER PRICE*
	<b>Course Collections: All collections in this section contain libraries of courses, videos, online books, and other learning assets. All are 12-month unlimited access subscriptions.</b>				
SaaS	<b>My SkillSource Productivity and Collaboration Collection:</b> Large library of desktop courses, videos, and books covering <b>cybersecurity training</b> and many desktop software applications.	MSSDESKSKILLSB	\$267.40	50.00%	\$134.70
SaaS	<b>My SkillSource Full Courseware Collection:</b> Includes complete Desktop, IT, and Professional Development courseware collections with a huge library of short videos, complete online book resource, certification preparation, and more. <b>Cybersecurity coverage includes complete training for: CISSP, CCSP, Certified Ethical Hacker, CompTIA Security+, many Microsoft &amp; Cisco security certifications, and more.</b>	MSSCOMPLETESKILLSB	\$2,545.15	84.14%	\$406.69
SaaS	<b>My SkillSource IT Courseware Collection:</b> Includes complete, IT, and courseware collections with a huge library of short videos, complete online book resource, certification preparation, and more. <b>Cybersecurity coverage includes complete training for: CISSP, CCSP, Certified Ethical Hacker, CompTIA Security+, many Microsoft &amp; Cisco security certifications, and more.</b>	MSSITSKILLSB	\$1,741.90	81.70%	\$321.16
	<b>Course packages, 12-month access</b>				
SaaS	<b>Single Course, per user</b>	MSSCOURSE1	\$26.69	10.00%	\$24.20
SaaS	<b>3 Courses, per user</b>	MSSCOURSE3	\$80.07	10.00%	\$72.60
SaaS	<b>5 Courses, per user</b>	MSSCOURSE5	\$133.44	10.00%	\$121.00
SaaS	<b>10 Courses, per user</b>	MSSCOURSE10	\$252.44	20.00%	\$203.47
SaaS	<b>20 Courses, per user</b>	MSSCOURSE20	\$367.97	20.00%	\$296.58

SaaS	<b>Online Cybersecurity Training Course certified by the Texas Department Information Resources (TX DIR) to meet Texas State House Bill (HB) 3834 annual Cybersecurity Training Requirement requiring state government employees and state contractors who have access to a state or local government computer system or database to complete annually a 2 hour certified cybersecurity training course.Per user pricing, per year</b>	MSSCOURSE3CYBER	\$80.07	92.56%	\$6.00
	<b>Stormwind Virtual Instructor-Led Training:</b> These products deliver 12 months of unlimited Live Virtual Instructor-led classes for the most in-demand IT subjects. With engaging content, studio-style production values, and passionate instructors that live and breathe Information Technology, Stormwind delivers the most effective web-based LIVE class product available. <b>Cybersecurity courses offered include CISSP, CISCO Security, Microsoft Security, Wireless &amp; Mobile Security, CompTIA Security+, Ethical Hacker, CISSP, CISM, and more.</b> These 12-month access subscriptions automatically include access to ALL course updates and any new courses that are released during customer term of service - New courses are constantly being added. Packages include access to: <ul style="list-style-type: none"> <li>✓ A full calendar of LIVE instructor-led classes, every month, for the entire term – no limitations</li> <li>✓ 24x7 access to ALL Instant Replays – Constantly refreshed, HD video recordings of each Live class session</li> <li>✓ Certification Practice Exams</li> <li>✓ 1:1 Mentoring for Q&amp;A with your instructor during the entire term</li> <li>✓ Downloadable Student Guides</li> <li>✓ Access to the BEST Instructors in the business</li> <li>✓ Labs*</li> </ul> Labs on real equipment allow users to experience the latest hardware and software in a protected sandbox environment, ready for you to practice and experiment as necessary to master skills.				
Live Virtual Instructor-led Training	Single Live Class, 12-month access, per person	SW-SINGLE LIVE	\$989.00	5.00%	\$946.60
Live Virtual Instructor-led Training	Technology All-Access: Get all classes from one major category. Choose from: Cybersecurity, Microsoft, Cisco, Project Management, Linux, AWS, Networking & Wireless, and others. 12-month access, per person	SW-ALLACCESS	\$1,490.00	5.00%	\$1,426.12
Live Virtual Instructor-led Training	Ultimate All-Access: All access to all Live classes offered across all categories and subjects.	SW-ULTACCESS	\$1,989.00	5.00%	\$1,903.72

	<p><b>My SkillSource Licensed Professional Series:</b> Complete online education for Facilities Personnel, Engineers, Architects, Building Maintenance workers, Surveyors, Water and Electrical trades, and more. Includes complete LEED training tracks. Over 1500 courses and monthly live webinars included.</p>	<p><b>*Included with these subscriptions is Online Cybersecurity Training Course</b> certified by the Texas Department Information Resources (TX DIR) to meet Texas State House Bill (HB) 3834 annual Cybersecurity Training Requirement requiring state government employees and state contractors who have access to a state or local government computer system or database to complete annually a 2 hour certified cybersecurity training course.** <b>All Access Library subscription also includes a number of complete certification training tracks for high-end IT Cybersecurity training, including complete training for CISSP, CompTIA Security+, and more.</b></p>			
SaaS	1 User , Red Vector All Access Library – unlimited access to all courses, webinars	RVALLACCESS	\$399.00	10.75%	\$358.78
SaaS	Vector Fundamental Level - Single Course Title, Single user — 1 credit hour	RVFCOURSE	\$29.95	10.75%	\$26.93
SaaS	Vector Intermediate Level - Single Course Title, Single user — 1 credit hour	RVICOURSE	\$39.95	10.75%	\$35.92
SaaS	Vector Advanced Level - Single Course Title, Single user — 1 credit hour	RVACOURSE	\$49.95	10.75%	\$44.91
SaaS	500 Hour Flex Enrollment Program. Enroll a wide range of users to consume hours as required.	RVFLEX500	\$19,975.00	12.40%	\$17,629.34
SaaS	1000 Hour Flex Enrollment Program. Enroll a wide range of users to consume hours as required.	RVFLEX1000	\$39,950.00	12.40%	\$35,258.67
	<b>Learning Support Resources</b>				
Learning Support Resources	<b>Enterprise Training ERegister Course Registration System Setup:</b> Includes Website setup, Manager Approval module, Customer Branding	ENTREGSETUP	\$500.00	21.34%	\$396.25
Learning Support Resources	<b>Enterprise Training Eregister Course Enrollment &amp; Approval Module -</b> Training aid allowing electronic course enrollment and supervisor notification (per user, per year)	ENTREG	\$9.00	15.60%	\$7.65
Learning Support Resources	<b>Enterprise Training Kit -</b> Online learning program implementation resources that includes: Planning and site administration training, project planning, and support required to execute successful online learning program activities (marketing, report generation, ROI analysis).	ENTTRNGKIT	\$1,515.00	13.40%	\$1,321.83

eLearning support resources	<b>Dedicated eLearning Portal:</b> eLearning portal instance to support customer site branding/identity, web services, and unique system integration	MSSOLSA	\$5,000.00	1.00%	\$4,987.13
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Price Sheet for Services						
SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Service Number (optional)	List COST Per Unit	Unit of Issue	Discount % off MSRP/List (2 decimals)	* DIR Customer Price EACH/Per Unit
Custom Computer-Based Training Development	30 minutes seat time, custom online SCORM/AICC compliant training course designed to incorporate Level 2 interactivity as defined by the U.S. Department of Defense handbook "Development of Interactive Multimedia Instruction (IMI)."	CUSTDVLPT	\$30,000.00	30 minute finished production	16.00%	\$25,389.00
Learning Management System (LMS) Configure/Support - Basic	Service for deployment/implementation of online training. Basic level includes: Organization Branding, User data upload, Project Planning (review of customer objectives, marketing activities & user communications), Administrator training, (site configuration, training assignments, web-based orientation sessions, Site Usage reporting. This level is for deployment of under 500 employees.	LMSSPPTLEV1	\$1,975.00	Each	5.00%	\$1,890.32
Learning Management System (LMS) Configure/Support - Basic w/ Single Sign-on (SSO)	Service that includes all Basic level support plus Single Sign-on. Service for deployment/implementation of online training. Basic level includes: Organization Branding, User data upload, Project Planning (review of customer objectives, marketing activities & user communications), Administrator training, (site configuration, training assignments, web-based orientation sessions, Site Usage reporting. This level is for deployment of under 500 employees.	LMSSPPTLEV1SSO	\$3,750.00	Each	5.00%	\$3,589.22
Compliance Module	Service applies when an organization is deploying Compliance/manadated training to employees. This module is purchaseed in addition to an LMS Support package and includes custom reports designed to track information on completion/non-completion of Compliance training.	LMSCOMPLMOD	\$1,750.00	Each	10.00%	\$1,586.81

<p>Learning Management System (LMS) Configure/Support - Basic w/ Single Sign-on (SSO), Large Audience, Level 2 Support</p>	<p>Service that includes all LMS support plus Single Sign-on. Service for deployment/implementation of online training. Basic level includes: Organization Branding, User data upload, Project Planning (review of customer objectives, marketing activities &amp; user communications), Administrator training, (site configuration, training assignments, web-based orientation sessions, Site Usage reporting. This level is for deployment of 500-1000 employees.</p>	<p>LMSSPPTLEV2</p>	<p>\$7,500.00</p>	<p>Each</p>	<p>5.00%</p>	<p>\$7,178.44</p>
<p>Learning Management System (LMS) Configure/Support - Basic w/ Single Sign-on (SSO), Large Audience, Level 3 Support</p>	<p>Service that includes all Basic level support plus Single Sign-on. Service for deployment/implementation of online training. Basic level includes: Organization Branding, User data upload, Project Planning (review of customer objectives, marketing activities &amp; user communications), Administrator training, (site configuration, training assignments, web-based orientation sessions, Site Usage reporting. This level may be used for deployment of over 1000 employees.</p>	<p>LMSSPPTLEV3</p>	<p>\$17,750.00</p>	<p>Each</p>	<p>5.00%</p>	<p>\$16,988.97</p>